



National Fireworks Association

# NFA NEWS

- June 2014 -

## NFA Mission Statement

The mission of the NFA is to work diligently to ensure that the Fireworks Industry is regulated in a fair and sensible manner. We promote Safety within the industry and to the Consumers that use our products. The NFA was established to serve the members no matter whether a company or an individual. The NFA promotes the Safe Use of Fireworks in all sections of the industry.

## NFA BOARD OF DIRECTORS

Donald Lantis - President

Robert Blake - Vice President

Howard Fry - Secretary

Robert Kellner - Treasurer

Michael Romano - Director

# "The Expo is Coming"



## 2014

# NFA

The National Fireworks Association

## EXPO

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# **NFA Moves forward**

## **Our President has passed, but the NFA continues to move forward by his directives.**

The Board of Directors appointed Donald Lantis to serve as President until the next Presidential election in 2015. Don Lantis was one of the founding members of the NFA and has attended nearly all of the NFA Board Meetings over the years, having served with John Blogin on the Trade Show Committee. Don has also served as Expo Coordinator for many years and was a close friend of Cameron Starr, so knows Cam's views on nearly all matters of business concerning the operational duties of the NFA. Don has expressed his desire to continue to do business much as it has been conducted for the past 15 or more years.

Obviously, what the NFA has been doing is satisfying the majority of its members. This year, the demos filled to capacity in the first two days after the registrations became available. The Trade Show booked 123 of its booths in the same two days.

The Board of Directors wishes to thank everyone for your instant response and generous support of the 2014 Expo in Branson, Missouri. The Board wants to do everything they can to make this your best Expo ever and to accommodate your needs to the best of their abilities.

We are pleased to say the registrations are coming in strong and the hotel IS NEARLY BOOKED FULL, SO GET YOUR ROOMS BOOKED NOW. It would appear that this year will be a real show stopper and, "The Place to Do Business."

Please assist Bob and Don as well as the entire Board in making the NFA the organization, "YOU WANT IT TO BE."



President Don Lantis, Treasurer Bob Kellner and Executive Director Nancy Blogin met with Executive Director John Rogers of the AFSL office along with attorney David Schmeltzer this past week. NFA is continuing to work closely with AFSL on a standardized audio testing system. It is of great concern and importance to both the NFA and its members as well as AFSL to have CPSC recognize the validity of the AFSL's test results.



# CPSC Meeting



NFA President Don Lantis, Executive Director Nancy Blogin, Treasurer Robert Kellner and Attorney David Schmeltzer, met last week with the CPSC during their stay in Washington DC. Busy week for everyone!

## SPECIAL Notice to NFA Sponsors

As a special thank you to our generous sponsors this year, the NFA Board voted to offer you a free ad in the June or August newsletter. Silver and Gold sponsors will be eligible for one ¼ page ad free, Platinum sponsors will be eligible for one ½ page ad free and our Diamond Exclusive sponsor will receive one full page ad free. Ad copies must be sent to Nancy Blogin no later than the 2<sup>nd</sup> of the previous month before the ad is to run. If you wish to send your ad for August, you may do so now and I will hold it for you.

**BE SURE IT IS CLEARLY MARKED FOR AUGUST ISSUE.**

**Our sincere thanks to everyone for your generosity.**

## 7 Steps for Safety Highway-Rail Grade Crossings

### 1. Approach with care.

Warn others that you are slowing down. Turn on 4-way flashers. Use pull-out lane if available.

### 2. Prepare to stop.

Turn off fans and radio and roll down windows. Locate your cell phone for use in emergency.

**Stop** at least 15 feet, but not more than 50 feet, from nearest rail.

### 3. Look both ways and listen carefully.

Bend forward to see around mirrors and A-pillars.

### 4. If it won't fit, don't commit.

**Do not enter a crossing unless you can drive completely through without stopping!**

And, remember, trains are wider than the track. Before you pull onto the track, make sure there is enough room on the other side for the back of your vehicle (and any overhanging cargo) to be at least 6 feet beyond the furthest rail.

### 5. Look again.

Before you move, look again in both directions.

### 6. Cross tracks with care.

Signal, watch for a safe gap, pull back onto the road if you used a pull-out lane. Use highest gear that will let you cross without shifting.

### 7. Keep going once you start, even if lights start to flash or gates come down.

[www.fmcsa.dot.gov](http://www.fmcsa.dot.gov)



U.S. Department of Transportation  
Federal Motor Carrier Safety Administration

FMCSA-ESO-06-0014

Revised February 2014



## FROM THE MIND OF MARV

I want to first start off my message for this Newsletter by saying a few words about our departed leader Cam Starr. When I heard of Cam's death I started to reflect on the years that I had known Cam, and the things that he had done for our industry. I am a sports fan like many of us. When you talk about sports figures you often hear the word LEGEND used. When you think of Cam that is exactly what he was a Legend in the fireworks business. As I am sure most of you know it was

his idea to start the NFA, and it was Cam's vision to have a trade show. The organizational meeting of the NFA was held in Kansas City in 1992, and one of the reasons for starting such an organization was to try to counteract some of the rules that were being proposed by the Consumer Product Safety Commission (CPSC). One of those rules was the limit of explosive composition they wanted to impose on multi shot items. At the time Cam was manufacturing his Starr 4 Shot and 16 Shot Racks. Cam proved to them that these items were safe, and provided a good product and a safe product for the consumer market. This then was the start of what was to become the 500 Gram Cake. Yes Cam was an innovator, a visionary, and just an all around good guy.

A Legend in the fireworks business. **Marv**

I would hope that if you have not done so yet you will send in a memorial in Cam name to the NFA office. It would be great to have enough money to do something great in memory of our NFA LEGEND Cam Starr.

I still have my contest going for your ideas on How To Make OR Use Class B, 1.3G Fireworks. Remember we will take the ideas submitted, and three people will be chosen to evaluate them, and a winner will be chosen and a nice prize will be presented at the NFA Trade Show and Convention this September. Remember even if you think your idea is simple it might still be one that no one has come up with and will make sense to many. Just send me your idea at [marvkohler@gmail.com](mailto:marvkohler@gmail.com), or feel free to phone me with your thoughts at 308-380-9183. The deadline will be on Friday August 29<sup>th</sup>.

I am sure those of you who are Full Members of the NFA have received your information for nominating an officer to represent the association. I know I have beat this drum before, but I am going to do it again. We have to remember that in order for an organization to work and work well it takes a great deal of dedication from many. This is true especially when the group gets larger. Our board has done a good job, and have dedicated a great deal of their own time and effort to making this the great association it is. If you, or someone you know would be willing to serve it is time to get those names in now to John Blogin. I can speak from experience in saying that it will be time well spent. I know it will be very difficult to fill Cam's shoes, but I do believe there are those members out there with the passion for our industry that will make good leaders.

Until next time I hope you have a successful and safe Fourth Of July season ahead. Marv



## Jake's Fireworks Demo & Trade Show

President Don Lantis and Executive Director Nancy Blogin recently attended Jake's fireworks demo and trade show. Don and Nancy visited with many NFA members and with many new perspective NFA members. It was a great turnout and thanks to the Marietta family for their hospitality.

# Don Lantis

## Appointed President

Don Lantis was appointed President of the NFA in March 2014 after the passing of President Cam Starr, "Some very large shoes to fill." Don served as the first Vice President of the NFA, 20 years ago, when the NFA was first organized and has been an active member ever since. He helps John Blogin with the fabulous NFA Trade Show making sure everyone has what they need to make it the great success that it is. He is also responsible for finding locations that will accommodate meeting rooms, trade show, demo sights, and affordable motels. He has been a member of APA for 36 years. His family started in the fireworks business in 1945. Don and his wife Reta own and operate several fireworks stores across South Dakota along with a wholesale plumbing parts company.

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# ANNOUNCING SEMINARS FOR THE 2014 EXPO

## WEDNESDAY, SEPTEMBER 3rd

### 9:30-10:30 - Customs Import Compliance

*Presenter Chris Krawczyk, Carie L. Samuel and Lori Stalker*

### 10:45-12:15 - Legal Review of Approvals Program SOPs Relating to the Processes for Receiving, Evaluating, and Issuing Approvals for Fireworks; Required Learning for all Chinese Manufacturers

*Presenter Don Creadore*

### 1:00-2:30 - The Fireworks Industry of Mexico

*Presenter Jorge Marquez*

### 2:45-3:45 - Technology Intergration

*Presenter Craig Rosenbaum*

### 4:00-5:30 - Tom Dunaway on EX Numbers

*Presenter Tom Dunaway*

## THURSDAY, SEPTEMBER 4th

### 9:30-12:00 - AFSL

*Presenter John Rodgers*

### 10:00-3:00 - Close Proximity Pyro

*Presenter Ted Martin*

### 10:45-12:15 - Putting the USCPSC Fireworks Testing Procedures to the Test

*Presenter Roger Schneider*



**ROGER SCHNEIDER**

*holds a Ph.D. degree in Physical Inorganic Chemistry with minors in Mechanical Engineering and Physics. He is the co-founder and President of Rho Sigma Associates, a scientific and engineering consulting firm. He is currently Vice Chairman of the International Symposium on Fireworks*



**TOM DUNAWAY**

*Tom is a transportation safety and hazardous materials consultant and President of Tom Dunaway and Associates, Inc. Tom is retired from the US Department of Transportation (DOT) with 34 years federal government service.*



**JOHN ROGERS**

*The Executive Director of the American Fireworks Standards Laboratory (AFSL). His primary focus is developing policies and procedures and implementing AFSL's Testing and Certification Program for Consumer Fireworks, and AFSL's Display Fireworks program.*



**TED MARTIN**

*Ted Martin is the Fire Chief and Emergency Management Director for the City of Branson Fire & Rescue Department. An advocate for training and the safe use of fireworks in the Branson Community.*



**CRAIG ROSENBAUM**

*Managing Partner of Rosetree Solutions. Craig combines his unique training in finance and technology to identify and solve issues across the entire supply chain. Using up-to-date technology to navigate cash flow and investment issues commonly faced by the fireworks industry*



**JORGE MARQUEZ**

*president of Lux Pirotecnia, S.A. de C.V., for more than 20 years his main challenge is to show the Mexican art of fireworks, outside our borders, at the same time, he's working with the local industry thru the Asociación de Pirotécnicos de México, A. C. to build and set the technical rules for the Mexican fireworks industry.*



**CARIE L. SAMUEL**

*Chief Compliance Officer,  
Marisol International, LLC.*



**CHRIS KRAWCZYK**

*Regional Sales Manager,  
Marisol International, LLC.*



**LORI STALKER**

*Team Lead,  
Marisol International, LLC.*



**DONALD E. CREADORE, ESQ**

*Has worked his legal skills to the benefit of numerous members of fireworks community since 1997. Authors a legal column for Fireworks Business and American Fireworks News.*



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## Roadcheck 2013 Results—Commercial Vehicle Compliance Still Shows Room for Improvement; One in Five Vehicles Inspected Placed Out-of-Service During Three-Day Event

*The results are in for the Commercial Vehicle Safety Alliance's Roadcheck 2013, which took place June 4-6. Commercial vehicle inspectors across North America completed 73,023 truck and bus inspections during the 72-hour enforcement and safety outreach campaign.*

Washington, DC ([PRWEB](#)) September 11, 2013 -- Commercial vehicle inspectors across North America completed 73,023 truck and bus inspections during 72 hours of Roadcheck 2013, the premier annual enforcement and safety outreach campaign carried out by the members of the Commercial Vehicle Safety Alliance (CVSA). Of those inspections, a total of 47,771 were North American Standard Level I inspections—the most comprehensive roadside inspection, in which vehicles and drivers are assessed for violations of federal, state or Canadian provincial safety regulations. Other inspections conducted were vehicle-only or driver-only inspections. Of Level I inspections conducted in Canada and the U.S., 24.1% were found with Out-of-Service (OOS) violations. There were a total of 71,630 driver inspections, including those conducted during Level I inspections, from which 4.3% were found with OOS violations. There were 899 seatbelt violations issued.

Roadcheck 2013 included special emphasis on motorcoach safety, including traffic enforcement, as well as securement of cargo. Motorcoaches account for a fraction of the commercial vehicles on the road, but the importance of their safe operation is compounded by the many passengers they must safely deliver to their destinations. Jurisdictions reported a total of 1,471 motorcoaches were inspected during Roadcheck this year. CVSA also collaborated with the International Association of Chiefs of Police to request their support in conducting enforcement of traffic safety laws on bus and motorcoach drivers.

Cargo securement related violations represented 11.7% of all OOS violations issued during the event, down slightly from 12.3% in 2012. Although this equates to only one out of every 50 vehicles inspected, loss of a load by a commercial truck is always a severe risk to safety. Inspectors always watch for signs of improperly secured loads such as inadequate number of tie downs, damaged webbing or chain, and other load securement violations.

Brakes routinely stand out in the mix of OOS violations issued during Roadcheck. This year, 49.6% of vehicle OOS violations were related to brake adjustment and other brake system violations. Additionally, performance based brake testers or PBBTs were used during Roadcheck 2013. Nine U.S. states and one Canadian province are equipped with PBBT systems for enforcement use. Of the 287 enforcement inspections conducted with a PBBT, 36 vehicles or 12.5% were found with overall braking efficiency below the minimum required by U.S. regulation and the North American Standard OOS Criteria.

CVSA estimates that over 10,000 CVSA and FMCSA inspectors participated at approximately 2,500 locations across North America during this year's Roadcheck. On an annual basis, nearly 4 million inspections are conducted across the continent.

CVSA President Mark Savage, a major with the Colorado State Patrol, noted that "the strong enforcement presence involved in Roadcheck and throughout the year is a critical component in our safety efforts across





## Facts-at-a-Glance

### Driver Results

- All inspections: 95.8% of drivers passed, and 4.2% were placed out-of-service (4.6% were out-of-service in 2012).
- All Level I inspections: 95.7% of drivers passed, and 4.3% were placed out-of-service (4.6% were out-of-service in 2012).
- HazMat: 97.6% of drivers passed, and 2.4% were placed out-of-service (2.3% were out-of-service in 2012).
- Passenger carrying vehicles: 96.9% of drivers passed, and 3.1% were placed out-of-service in 2013 (2.5% were placed out-of-service in 2012).

### Vehicle Results

- All inspections: 79.4% of vehicles passed, and 20.6% were placed out-of-service (20.9% were out-of-service in 2012).
- All Level 1 inspections: 75.9% of vehicles passed, and 24.1% were placed out-of-service (22.4% were out-of-service in 2012).
- HazMat: 83.5% of vehicles passed the inspection, and 16.5% were placed out-of-service (15.6% were out-of-service in 2012).
- Passenger carrying vehicles: 92.9% of vehicles passed the inspection, and 7.1% were placed out-of-service (8.6% were out-of-service in 2012).

The specific out-of-service (OOS) violation percentage distributions (numbers indicate a percentage of the total OOS violations discovered) from 2011-13 are shown below:

Roadcheck 2013											
OOS Violation Data	Percent of Total OOS Violations			OOS Violation Data	Percent of Total OOS Violations			OOS Violation Data	Percent of Total OOS Violations		
Vehicles	2013	2012	2011	Drivers	2013	2012	2011	Hazardous Mat.	2013	2012	2011
Brake Adjustment	19.5%	17.5%	23.0%	HOS	51.8%	50.2%	52.5%	Shipping Papers	17.0%	24.2%	29.7%
Brake System	30.1%	27.8%	29.2%	False Logs	13.2%	15.0%	14.9%	Placards	17.7%	17.6%	28.2%
Tires/Wheels	10.1%	12.8%	10.9%	Suspended	5.2%	4.7%	5.3%	Bulk Pkging	2.7%	N/A*	6.2%
Lights	12.6%	12.5%	12.3%	Expired Lic	0.7%	N/A*	1.5%	Marking	13.9%	2.0%	11.0%
Safe Loading	11.7%	12.3%	9.1%	Cancelled Lic	1.0%	N/A*	0.2%	Loading	37.4%	34.4%	24.9%
Steering	2.3%	2.3%	2.2%	DQ'ed	10.2%	4.7%	6.1%	Pkg Integrity	14.6%	N/A*	14.7%
Frame	1.5%	1.5%	1.6%	Revoked Lic	0.0%	N/A*	0.4%				
Suspension	5.8%	1.9%	4.5%	Endorsement	4.9%	N/A*	3.1%				
Coupling Devices	0.8%	0.7%	0.9%	Age	0.6%	N/A*	0.5%				
Fuel System	0.6%	0.6%	0.8%	Drugs/Alcohol	1.5%	N/A*	1.0%				
Exhaust System	0.4%	0.1%	0.4%								

\*the Roadcheck 2012 summary included certain violation totals combined in an 'Other Violations' category



## **Some Facts about the Commercial Vehicle Safety Alliance**

The Commercial Vehicle Safety Alliance (CVSA) is an international not-for-profit organization comprised of local, state, provincial, territorial and federal motor carrier safety officials and industry representatives from the United States, Canada and Mexico. Our mission is to promote commercial motor vehicle safety and security by providing leadership to enforcement, industry and policy makers. In addition, CVSA has several hundred associate members who are committed to helping the Alliance achieve its goals; uniformity, compatibility and reciprocity of commercial vehicle inspections, and enforcement activities throughout North America by individuals dedicated to highway safety and security. For more on CVSA visit [www.cvsa.org](http://www.cvsa.org).

### **In pursuing its commitment to highway safety and security, CVSA has achieved the following successes:**

- Developed international truck and bus roadside inspection standards and procedures, as well as certification and training standards and programs for inspectors.
- Developed the North American Standard Out-of-Service Criteria.
- Implemented the state-based Motor Carrier Safety Assistance Program (MCSAP) and ensured the development of a comprehensive truck and bus safety programs in all 50 states, the District of Columbia, the provinces of Canada, Mexico, and US and Canadian Territories.
- Significantly reduced the commercial vehicle crash rate on North American highways.
- Stressed uniform and reciprocal safety standards and enforcement practices in all CVSA member jurisdictions.

### **CVSA's Agenda: Continue its Commitment to Safety and Security**

- Ensure uniform and reciprocal enforcement practices among all jurisdictions.
- Promote continuing education, professional development and training to make sure inspectors and safety professionals are able to maintain, enhance and expand their knowledge.
- Improve the jurisdictions' ability to comply with commercial driver's license laws and have the tactical tools to enforce them.
- Promote and assist jurisdictions in performance-based safety planning.
- Promote compatibility of regulations among all jurisdictions.
- Encourage the development and use of improved crash and performance related data on carriers, vehicles and drivers.
- Use information technology to better focus resources on unsafe carriers, vehicles and drivers.
- Encourage and foster the development and implementation of innovative safety solutions.
- Explore the development of safety programs and practices for new entrants into the industry.
- Help law enforcement agencies and organizations effectively prepare and protect our highways and citizens from security threats.

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***For more information about CVSA, visit [www.cvsa.org](http://www.cvsa.org) or call 301-830-6143.***



## Ernest Clevenger Obituary

It is with profound sadness that we report the passing of Ernest Clevenger, Director Emeritus of the Tennessee Fireworks Association on 4/22/14.

Ernest was instrumental in founding the Tennessee Fireworks Association and served as its President from its inception in 2007 until January 2013. He will be sorely missed.

Ernest Allen Clevenger, 84 passed away Tuesday, April 22, 2014. Mr. Clevenger was born October 30, 1929 in Chattanooga, TN son of the late Ernest Allen Clevenger, Sr. and Mary Ellen Fridell. Ernest earned a BA in Speech and Chemistry from Lipscomb University, and an MA in Religion from Harding Graduate School of Religion. He also earned a MTH in Greek and Archaeology and an MRE in Religious Education from Amridge University. He held a Doctorate of Sacred Literature from Berean Christian College and Seminary. He was an avid and accomplished author of over 60 works, including but not limited to the Pocket Bible Ready Reference and Condensed Harmony of the Gospel. He is preceded in death by his parents and a brother, Robert Clevenger. Ernest is survived by his wife, Glenda Willoughby Clevenger; son, Ernest Allen Clevenger II, daughter, Elisabeth (Roger) Loyd, grandchildren, Jake (Ann) Loyd, Will (Jenny) Loyd, Katie (Trey) Medlin, Ashley Thomas and David Clevenger; great grandchildren, Ali Engel Loyd and Hampton Medlin; sister Alice May Clevenger Cooper; brother, Dale Clevenger. Celebration of Life Services will be held at ten o'clock in the morning, Friday, April 25, 2014 from Woodlawn's Dignity Hall with Ernest Allen Clevenger, Jr. officiating. Interment will follow from Forest Hills Cemetery in Chattanooga, TN. A Gathering of Friends will be held from four o'clock in the afternoon until seven, Thursday, April 24, 2014.



In lieu of flowers, the family requests contributions made to Granny White Church of Christ Missions Program or Great Cities Missions, 3939 Belt Line Rd. Addison, TX 75001.

### **2014** **ADVERTISING rates** **IN THE NFA NEWSLETTER**

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# Office Funny

## All Girl Biker Bar

An old, blind cowboy wanders into an all-girl biker bar by mistake.

He finds his way to a bar stool and orders a shot of Jack Daniels .

After sitting there for a while, he yells to the bartender, 'Hey, you wanna hear a blonde joke?'

The bar immediately falls absolutely silent.

In a very deep, husky voice, the woman next to him says,

'Before you tell that joke, Cowboy, I think it is only fair, Given that you are blind, that you should know five things:

1. The bartender is a blonde girl with a baseball bat.
2. The bouncer is a blonde girl.
3. I'm a 6-foot tall, 175-pound blonde woman with a black belt in karate.
4. The woman sitting next to me is blonde and a professional weight lifter.
5. The lady to your right is blonde and a professional wrestler.

Now, think about it seriously, Cowboy. Do you still wanna tell that blonde joke?'

The blind cowboy thinks for a second, shakes his head and mutters, 'No ... not if I'm gonna have to explain it five times.

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## Camp during NFA Expo

For those of you wishing to Camp during the NFA Expo you may wish to check out the

**"Branson View Camp Ground."**

2362 Missouri 265, Branson, MO 65616  
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It is located very near the Chateau on the Lake and comes recommended by Howard Fry who is one of our Safety Team Leaders. If you mention the NFA you will receive a 10% discount.

Panther Graphics has recently taken on printing our newsletters and as you can see, is doing a wonderful job for the NFA. We first became acquainted with their work last year when they printed the Demo Books for our Expo., in Sioux Falls, SD  
Best Regards to Laura and her staff.

*Nancy L. Blofen*

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## Garry Hanson Candidate for Vice-president

It all started with making Fireworks in high School as a science project from the interest of chemistry and physics. When drafted I decided to enlist in the military and learned more about pyrotechnics and explosive from the US Navy Special training. Served 6 years with 3 tours of duty in Vietnam with the Amphibious Construction Seabees land based in country at many locations. When discharged in 1969 from active duty I started back in to manufacturing fireworks as a hobby, but it soon became a serious affliction for seeking more information to develop new colors and types of fireworks from consumer too professional types.

In 1975 I became more active with the Northern Lighters Pyrotechnics, Inc. (NLPI.) Then in 1977 was voted the president and served 16 years as president or vice president until the 1990's.

Joined the Pyrotechnics Guild Incorporated (PGI) in 1977 and have maintained membership since that time. At the 1981 PGI annual convention I competed and won Grand Master that year. I have had the privilege to have performed many demos and dozens of seminars from building angled comet racks (1980) to 12" Shell of Shells throughout the years.

Started a company called Precocious Pyrotechnics, Inc. (PPI) a full Manufacturing & Display company during the late 1970's which continues today.

Helped start the Western Pyrotechnics Association (WPA) and I am a founding member. Been able to have performed many demos as well as numerous seminars and performed the first demo in Mesquite NV 1989 convention.

Joined the American Pyrotechnics Association (APA) in the early 1980's and have the privilege to be on many of that organization committees.

Then when many of us USA manufactures were experiencing problem with the USDOT about consumer fireworks cakes a group of fireworks business men gathered and the National Fireworks Association (NFA) was formed from those meetings. This allowed me to again be a founding member of another fireworks organization to help form the great NFA.

Before the NFA started I had become active with an organization called National Fire Prevention Association (NFPA). By starting the NFA and being a Pyrotechnic and Fireworks manufacture this allowed me to go ahead of many people on a waiting list to be added as a principle member of the NFPA Pyrotechnics Committee representing the manufacture side of the industry. I have held that position now for 23 years representing the NFA with a pro-fireworks point of view on these codes: NFPA 1122, 1123, 1124, 1125, 1126/160, 1127, 1128, 1129.

Glacial Ridge Fireworks Inc. (GRFI) was started by converted another one of my other companies during the 1990's into a consumer's fireworks type of company. Doing so allowed me to be more active on that side of the fireworks business, and first hand see the problems that face that industry.

Somehow I found time to write a book called 'How It Happens At the Fireworks Factory'. That book was written for young people to give a picture view of what is behind the scene of fireworks and too spur young people's interests in to chemistry and physics. We were also very lucky to donate many of those books to school libraries.

If you vote me Vice President of the NFA, I will try my hardest to keep an eye on the horizon of striving to continue with the base ideals of why the NFA was started for initially.

Let's all keep Fireworks safe though education and availability to all!

Humbly yours,  
Garry Hanson

## Musings by Jack Leonard

### Henderson Wood ( A Moral for Retailers)

My father did many nice things for me when I was a lad. He took me to baseball games and music lessons. He taught me how to shoot a rifle, and he instilled in his son an appreciation for hard work. However, the nicest thing he ever did for me came about as a result of the nervous breakdown he suffered in the spring of 1962.

After experiencing months of stress on the job, Dad was advised by his doctor to take a two week vacation so that his mind could heal. Since he had an old friend in Florida, he hopped on the Greyhound and headed south to Ft. Myers.

Upon his return, he excitedly related to us the joys of Dixie: the grits, the flowers, and the hospitality, and he promised to take us there during that summer.

So while my parents planned visits to Cypress Gardens, Marine Land, and Silver Springs, I was awaiting the opportunity to buy lots of fireworks in Virginia, South Carolina, and Georgia.

We left Baltimore on a humid July morning and headed down Route 301, the main north-south artery at the time. About two hours later, we crossed the Potomac and stopped at Stuckey's for a drink. As I entered the air conditioned comfort of the store, I saw them! An entire counter piled high with sparklers, fountains, and wheels. I grabbed a small shopping basket, filled it to the brim, and approached the front counter where my dad was paying for a cup of papaya juice. When he turned around and saw the basket in my hands, he said, "You can't buy any fireworks on this trip. They're illegal in Maryland."

I could have cried, and as we stopped at every Stuckey's, Atkinson's, and Horne's, all I could do was drool over the forbidden fruit on the counter and promise myself that I would return to the South without my parents and gorge myself on all the fireworks I could afford.

That opportunity came in August of 1966 just before I returned to college. My pyro buddy Joe Gross and I convinced my folks that we simply had to see Fort Sumter since we had recently acquired an all-consuming interest in the War between the States. After a lot of coaxing, my dad handed me the car keys and said, "Be careful, have fun, and make a lot of memories." Oh, if he had only known the memories we intended to make!

Joe and I made record time to South Carolina in the Rambler and visited every fireworks store from South of the Border to the Georgia line. As we purchased a variety of items, we thought that we were experiencing the highlight of the trip, but we were wrong. Ever so wrong!

After a day or two of shopping along the interstate, we decided to visit Myrtle Beach and see what the mom and pop retailers were offering. On our first evening there, we drove north on Route 17 to the Ocean Drive area, a part of what is today North Myrtle Beach. The road was bordered by tall pines dripping with Spanish moss. Insects hollered in the darkness.

Shortly we sighted an eerie glow in the distance and headed for it. In a clearing hewn from the forest was a large, red neon sign shaped like a firecracker that read Wood's Fireworks. We pulled onto the lot and entered the store, not realizing that we were about to experience a truly remarkable evening in a pyro paradise. To my left was an old grocery store freezer of the type that once held Birdseye orange juice. In its three compartments were literally thousands of loose cherry bombs, silver salutes, and M-80s. Above was a sign that said: "Y'all take what you need. A nickel a pop."

Next to the freezer was an entire shelf of firecrackers bearing such exotic names as Lobster, Crab, Sea Horse, Anchor, Red Leaf, Black Widow, and American Buffalo. These were available from penny packs to strings of 2,000, and every single one was made in Macau and bore an ICC designation.

Across the aisle from the crackers were the aerial bombs from single shot to nine shot. #2 and #3 whistling aerials were there as well and so was the big #100 tube by Rozzi with the warning: Caution....Extra Loud!

And on the next shelf were the aerial spinners: Buzz Bombs and Helicopters by Zenith and Silver Jet from Ohio ranging in price from a quarter to thirty five cents.

The rockets rested on an entire shelf near the far side of the store. Oh, the rockets! Six ounce for a quarter, eight ounce for fifty cents, and a buck for a 2 pounder! Kent rockets, Longhorn rockets, and rockets by Stars and Stripes.





Candles occupied the shelf near the cash register. Candles with 5, 10, 12, 15, and 20 balls were all available and were sporting stiff black match fuses.

After spending almost an hour drooling over the treasures, we were approached by the store's owner, Henderson Wood, who said he could tell we liked fireworks by the way we lovingly picked up each piece. When we readily agreed, he handed Joe a \$5.00 bill and directed him to visit the Squeaky Pig Drive In across the road for a couple six packs of Miller which, he said, would get the conversation rolling.

And talk we did. Mr. Wood told us about his fireworks suppliers, how much he paid for case lots, and how he would be happy to get us wholesale prices on anything we wanted.

It was near midnight when we finally left the store. As we headed back to the beach, the big red sign flickered out and the darkness enveloped the area. There was little sleeping that night as we rehashed what we had learned and agreed that our evening at Wood's Fireworks was a real milestone in our pyrotechnic lives.

Over the next 15 years, I often traveled to Myrtle Beach on vacation with a wife and two children, and on each trip I found time to visit Henderson and drop a few hundred dollars. At these times, he's recollect about the evening in 1966 that he spent with the two Yankee boys who loved fireworks.

When I visited the beach in 1984, I was saddened to see that Wood's Fireworks was closed. I inquired across the street at the drive in and learned that several thugs had approached Mr. Wood as he was closing his store on January 10<sup>th</sup> of that year. In a botched robbery attempt, Henderson was shot and died on his lot.

My experiences with Henderson Wood can serve as a lesson to all fireworks retailers like myself. If you take an interest in your customers, if you take time to talk with them, and if you seem happy to help them, they will keep coming back year after year as I did with Mr. Wood.

And I shall end with this: Thank you for the memories, Henderson Wood: June 19<sup>th</sup>, 1930 to January 10<sup>th</sup>, 1984. You might be gone, but you are not forgotten. May you rest in peace.

### Notice:

**The NFA Expo public access areas, i.e. Trade Show and Demo Seating areas will have a NO PETS ALLOWED policy this year.**

**This is at the request of our insurance carrier, and must be adhered to.**

### Notice:

**Moonshine Beach** where the seating will be for the viewing of the demos at the 2014 Expo in Branson, Missouri has an **ordinance prohibiting alcohol on the premises.**

There will be no concession stands at Moonshine Beach, so you may wish to bring your own water, soda or snack.

### Change in Banquet Night

**Please note that the NFA Banquet will be held on Saturday night this year instead of Friday as it has been for the past several years. The live Auction will be held at that time. Be sure to attend! Don Lantis has planned a fun filled evening with great food and auction items to keep you entertained. Following the auction, you can keep your seats and watch the beautiful fireworks display provided by A & M Pyrotechnics to be shot on Table Rock Lake below the Chateau.**



## ***A Quick Guide to CVSA Roadside Inspections***

### **LEVEL I**

#### North American Standard Inspection

The most thorough driver/vehicle roadside inspection. A 37 step procedure that includes an examination of both the driver and vehicle. The driver inspection includes items such as the license and endorsements, hours of service, possible use of alcohol and drugs, and seat belts. The vehicle inspection includes items such as the brake system, coupling devices, exhaust system, frame, fuel system, lights, safe loading, steering mechanism, suspension, tires, van and open-top trailer bodies, wheels and rims, windshield wipers, and emergency exits on buses.

### **LEVEL II**

#### Walk-Around Driver/Vehicle Inspection

An examination that includes each item specified under the North American Standard Inspection that can be inspected without physically getting under the vehicle.

### **LEVEL III**

#### Driver-Credential Inspection

A roadside examination of the driver's license, endorsements, medical certification and the driver's record of duty status, seat belt, vehicle inspection report, and hazardous materials.

### **LEVEL IV**

#### Special Inspections

These inspections include a one-time examination of a particular item and are normally made in support of a study or to verify or refute a suspected trend.

### **LEVEL V**

#### Vehicle-Only Inspection

An inspection, usually conducted at the motor carrier terminal, that includes each vehicle inspection item specified under the North American Standard Inspection (Level I), without a driver present.

### **LEVEL VI**

#### Enhanced North American Standard Inspection for Radioactive Shipments

An inspection for select radiological shipments that includes all requirements of the Level I inspection, and enhancements due to specific radiological requirements. These inspections are conducted only on highway route controlled quantities of radioactive materials.

### **LEVEL VII**

#### Jurisdictional Mandated Inspection

An inspection that does not meet the requirements of any other level of inspection. An example would include inspection programs such as, but not limited to: school buses; limousines; taxis; shared ride; hotel courtesy shuttles; and, other intrastate/intraprovincial operations.

*Promoting Commercial Motor Vehicle Safety and Security*

[www.cvsa.org](http://www.cvsa.org)





# Compliance, Safety, Accountability (CSA) resources on the web

Here are several websites where additional information on the Federal Motor Carrier Safety Administration (FMCSA) and Compliance, Safety, Accountability (CSA) can be found. Specific links are highlighted below:

## FMCSA

- [FMCSA Website](http://www.fmcsa.dot.gov/) (<http://www.fmcsa.dot.gov/>)
- [Federal Motor Carrier Safety Regulations](http://www.fmcsa.dot.gov/rules-regulations/rules-regulations.htm) (<http://www.fmcsa.dot.gov/rules-regulations/rules-regulations.htm>)
- [A Motor Carrier's Guide to Improving Highway Safety](http://www.fmcsa.dot.gov/safety-security/eta/index.htm) (<http://www.fmcsa.dot.gov/safety-security/eta/index.htm>)
- [Driver Pre-Employment Screening Program](http://www.psp.fmcsa.dot.gov/) (<http://www.psp.fmcsa.dot.gov/>)

## CSA

- [CSA Frequently Asked Questions \(FAQs\)](https://csa.fmcsa.dot.gov/FAQs.aspx) (<https://csa.fmcsa.dot.gov/FAQs.aspx>)
- [CSA Resources Page](https://csa.fmcsa.dot.gov/Outreach.aspx) (<https://csa.fmcsa.dot.gov/Outreach.aspx>)

## Safety Measurement System (SMS)

- [Carrier Safety Measurement System Factsheet](https://csa.fmcsa.dot.gov/Documents/SMS_factsheet.pdf) ([https://csa.fmcsa.dot.gov/Documents/SMS\\_factsheet.pdf](https://csa.fmcsa.dot.gov/Documents/SMS_factsheet.pdf))
- [CSA Carrier Safety Measurement System Methodology](https://csa.fmcsa.dot.gov/Documents/SMSMethodology.pdf) (<https://csa.fmcsa.dot.gov/Documents/SMSMethodology.pdf>)
- [SMS Violation Severity by BASIC - SMS Methodology, Appendix A](http://csa.fmcsa.dot.gov/documents/sms_appendixa_violationslist.xlsx) ([http://csa.fmcsa.dot.gov/documents/sms\\_appendixa\\_violationslist.xlsx](http://csa.fmcsa.dot.gov/documents/sms_appendixa_violationslist.xlsx))

## CSA Information for Drivers

- [CSA Just the Facts](https://csa.fmcsa.dot.gov/Documents/JustTheFacts.pdf) (<https://csa.fmcsa.dot.gov/Documents/JustTheFacts.pdf>)
- [CSA for CMV Drivers, a Presentation](http://csa.fmcsa.dot.gov/Documents/CSA_Drivers_PPTX_Spring2014.pptx) ([http://csa.fmcsa.dot.gov/Documents/CSA\\_Drivers\\_PPTX\\_Spring2014.pptx](http://csa.fmcsa.dot.gov/Documents/CSA_Drivers_PPTX_Spring2014.pptx))
- [CSA Driver Safety Enforcement - What Carriers Need to Know](https://csa.fmcsa.dot.gov/Documents/DriverInfoforCarriers.pdf) (<https://csa.fmcsa.dot.gov/Documents/DriverInfoforCarriers.pdf>)

# **PYRO BOOT CAMP**

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how they think.

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If you own or operate a fireworks business or you are  
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**ALL COURSES BEGIN AT 10AM UNLESS OTHERWISE SPECIFIED**

### **JULY**

**22 – NEW YORK CITY**  
**28 – HARRISBURG, PA**  
**29 – PITTSBURGH, PA**  
**30 – TOLEDO, OH**  
**31 – DETRIOT, MI**

### **AUGUST**

**5 – CHICAGO, IL**  
**6 – MADISON, WI**  
**7 – ROCHESTER, MN**  
**8 – MASON CITY, IA**  
**16 – MASON CITY, IA**  
**19 – KANSAS CITY, MO**  
**20 – ST. LOUIS, MO**  
**21 – JEFFERSONVILLE, IN**  
**22 – DAYTON, OH**

**CLASS SIZE IS STRICTLY LIMITED TO 20**

**\$250 to enroll, and includes course materials and T-shirt; \$200 before July 1, 2014.**

\*\*\*\*\*

## **PYRO BOOT CAMP 2014 ENROLLMENT FORM**

NAME \_\_\_\_\_

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PHONE/EMAIL \_\_\_\_\_

LOCATION \_\_\_\_\_

ENROLLMENT FEES:     \$250.00; \$200.00 BEFORE JULY 1, 2014

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Contact: Don Creadore, Esq

HYPERLINK "mailto:PYROESQ@aol.com" [PYROESQ@aol.com](mailto:PYROESQ@aol.com)

212-355-7200 or 917-226-1881



# Demo list

Tuesday Sept. 2		Company Name	Contact	Time of Demo
		China Supreme Fireworks	Xiaoping He	10
		Liuyang Leping Imp. & Exp.	Hui Yang	10
		Liuyang Kesheng Trading Co	Changfu Yin	10
		Richton Fireworks Co. Ltd	Bin Zhang	10
		Liuyang Fuxiang Fireworks Group	Xisong Jiang	10
		Liling Shenma Fireworks Ltd	King Keung Lam	20
		ChangSha Racoon Fireworks Co.	Hongbo Zhang	10
		Liuyang Liteng Trading Co. Ltd	Guanghui Zhou	10
		Liuyang Flying Dragon Fireworks	Xiangyang Zhou	10
Wednesday Sept. 3		Company Name	Contact	Time of Demo
		Mangus	Marx Wu	20
		Brothers	John Mo	20
		Inter-Orential	Joe Wan	20
		Pyromooi	Jiangtao Zhao	10
		Crazy Debbies/Red Rhino	Steve Houser	20
		Far East/Cutting Edge	Corey Williams	20
		Royal Party	Per-Olof Larsson	10
		Dahlia Group/Wild Dragon	Richard Hoppe	10
				130 min
Thursday Sept. 4		Company Name	Contact	Time of Demo
		76 Pro Line	Matt Snyder	20
		Winco	Dave Guccione	20
		Pyro Planet	George Tasick	20
		Kracklin Kirks/Co-Op	Kirk Myers	20
		Dominator	Ed Vasel	20
		Hale	Mitch Hale	10
		Hot Products	Jian Li	20
				130 min.
Friday Sept. 5		Company Name	Contact	Time of Demo
		Big	Eric Stajos	20
		Winda	Eddie He	20
		Texas Outlaw	J.t. Lawson	20
		Sprit of 76	John Bechtold	20
		ACF Pyro	Ben Trieu	20
		Jakes	Mike Marietta	20
				120 min.

## THE FIRST NFA FIREWORKS BUYER'S GROUP TRIP TO JIANGXI CHINA

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Trade Show Booth Registration 2014		
Branson, MO		
<b>Company</b>	<b>Booth #</b>	<b>Contact Person</b>
76 Pro Line		Matt Snyder
ACE Pyro LLC		Drew Espenshade
ACF Pyrotechnics		Ben Trieu
ACME Fireworks Co., Ltd.		Chaowei Yang
AFSL		John Robers
Allied Specialty Insurance		Glenn Harris
Bigfireworks		Eric Stajos
Black Cat Marketing		Chris Noland
Britton Gallagher		Tami Bridgeman
Brothers Pyrotechnics, Inc		John Mo
C.J. International, Inc.		Jason Combs
Celebration Joy Fireworks Export Trading Co. Ltd		Lin He
ChangSha Racoon Fireworks Co. Ltd.		Hongbo Zhang
China National Samkwong Fwks Co. Ltd		Chi-Key Cheung
China Supreme Fireworks		Xiaoping He
Chinasky Pyrotechnics Limited		Xiong Li
Coppersmith Global Logistics		Andrea King-Warren
Crazy Debbies/Red Rhino Fireworks		Stephen Houser
Dahlia Group LLC/dba Wild Dragon		Richard Hoppe
Dominator Fireworks		Ed Vasel
Donsun Fireworks Trading Co. Ltd		Qionгна Peng
Drayton Insurance Brokers Inc.		John Stringer
Far East/Cutting Edge		Corey Williams
FireOne		Dan Barker
Fireworks Over America-Springfield		Michael Ingram
Garrett's Worldwide Enterprises		Eric Garrett
Golden Peak Fireworks Corp		Shimei Chen
Hale Fireworks		Mitch Hale
Hop Kee Pyrotechnics, Ltd		Dickson Fok
Hot Products Trading Ltd		Jian Li
Hunan Dream Fireworks Co., Ltd.		Jianwu He
Hunan Music Fireworks Co. Ltd		Shunlin Yang
Hunan Topgun Import & Export Co., Ltd.		An Zi Shuai Huang
Inter Oriental Fireworks (HK) Ltd.		Joe Wan
Inter. Exchange & Service Center, CCPIT-Hunan		Yanyun Wang
Jake's Fireworks		Mick Marietta
Jiangxi Chuangming Source Fireworks Mfg. Co. Ltd		Yuming Wu
Jiangxi Dingfeng Fireworks Mfg Co. Ltd		Guanglin Li
Jiangxi Hongxin Fireworks Exp Mfg Co. Ltd.		Weilin Zheng
K & C Corporation Limited		Yuan Deng
K & L Marketing, Inc		Tim Hoff
Kellner's Fireworks, Inc		Bob Kellner
Kracklin Kirks Fireworks/ Co-Op Fireworks		Kirk Myers
Legend Fireworks Ltd.		John Ye
Lew's Fireworks, Inc.		Christina Timmer
Liling Shenma Fireworks Ltd		King Keung Lam
Liuyang Flying Dragon Fireworks Co. Ltd.		Xiangyang Zhou



Trade Show Booth Registration 2014		
Branson, MO		
Liuyang Fuxiang Fireworks Group, Ltd		Xisong Jiang
Liuyang Kesheng Trading Co., Ltd.		Changfu Yin
Liuyang Leping Import & Export Co., Ltd.		Hui Yang
Liuyang Liteng Trading Co. Ltd		Guanghui Zhou
Liuyang Liumei Fireworks Trading Co. Ltd		Peng Liu
Liuyang Mei-Nei Fireworks Trading Co. Ltd		Yuancheng Tang
Liuyang Rising Fireworks Co., Ltd.		Xiangping Liao
Liuyang Southern Fireworks Mfg. Co. Ltd		Chris Chen
Liuyang Synchronous Fireworks Co., Ltd.		Fugiang Chou
Liuyang Yihelong Trade Co. Ltd.		Xuejun Peng
Magnus International Ltd		Marx Wu
Marisol International		Chris Krawczyk
Miami Missionary Tent Co., Inc.		David Tromsness
Mile High Inflatables		Brad Witherell
Power /siyrce		John Barber
Precocious Pyrotechnics, Inc		Garry Hanson
Pyro Novelties		Katherine Guccione
Pyro Planet		George Tasick
Pyromooi Fireworks, Ltd		Jiangtao Zhao
Red Eagle Industrial & Trade Co. Ltd- Hebei		Wangwei Luo
Richton Fireworks Co., Ltd.		Bin Zhang

## Don't Miss the Boat!

### Seventh Friends & Family National Fireworks Association Cruise

### **CELEBRITY CRUISES - SILHOUETTE --January 4-11, 2015**

*From Fort Lauderdale-visit the Caribbean ports of St Kitts, St. Maartin, San Juan, & 3 days at sea.*

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# Get Your Room Reservations for the *2014* **Expo!**

Chateau on the Lake is gearing up and excited to host the 2014 National Fireworks Conference in September 2014! We want you, the attendee to come in, relax and enjoy the beautiful surroundings of the Ozark Mountains in Branson, Missouri and experience all that the Chateau on the Lake has to offer.

## *Time to Relax*

Branson Missouri's only AAA Four Diamond resort is located on a beautiful Ozark mountaintop, overlooking the pristine waters of Table Rock Lake. Combining modern luxury with natural charm, our resort creates an experience that is elegant, exciting and extremely serene. 301 spacious guest rooms and suites, most featuring balconies with spectacular views. Beautiful 10-story garden atrium with the lilt of water features in the background.

## *Time to Indulge*

**Our new Spa Chateau** is 14,000 sq. ft. of luxury designed to relax, refresh and rejuvenate you with signature treatments that blend rich elements of the Ozarks with exotic European therapies.

10 treatment rooms with hydraulic-operated massage tables, plush heated padding and Comphy® skirting, sheets and comforters, Soothing Infinity Tub that's filled from the ceiling. Lake-view Movement Therapy Studio for Pilates, Yoga and Tai-Chi, Outdoor Roman bath beneath a waterfall overlooking Table Rock Lake, Unique Barber Spa for men featuring products from Truefitt & Hill - London's "Court Hair Cutter" since 1805 - and offering haircuts, shaves with hot towels, manicures and more.







## Time to Savor

**Chateau on the Lake** invites guests to experience a variety of culinary options, from the five-star cuisine at Chateau Grille - consistent winner of Wine Spectator's Award of Excellence - to the casual fare at 9th Street Italian Deli and the Atrium Café and WineBar. The Sweet Shoppe is a great way to satisfy your sweet tooth, and our newly transformed Library Lounge is the perfect place to unwind in the evening with live entertainment (seasonal) and a cocktail. Of course, In-room dining is always at your service.

## Time to Enjoy

From our full-service **Spa Chateau** to Branson's famous live entertainment and nearby golf courses, guests of Chateau on the Lake have much to experience. Chateau Marina with boating, water skiing, fishing and more, Indoor and outdoor pools, whirlpools and sauna, Onsite, lighted tennis courts, Nature trails and playground, Complete 24-hour Fitness Center, Movie Theater, New \$420-million Branson Landing in historic downtown, Branson Theatre District, Silver Dollar City® Theme Park, Missouri's finest golf courses.



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